



Sponsorship and Exhibition Prospectus



22 -27 October 2023
The Esplanade Hotel Fremantle, WA

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INVITATION

12th International Conference and Workshop on Lobster (and Crab) Biology and Management (ICWL)

The Western Rock Lobster Council (WRL), Australia's Fisheries Research and Development Corporation (FRDC) and the Western Australia Department of Primary Industries and Regional Development (DPIRD) are pleased to be hosting the 12th International Conference and Workshop on Lobster (and Crab) Biology and Management (ICWL) on 22 – 27 October 2023 at the Esplanade Hotel in Fremantle, Western Australia.

ICWL returns to where it all began in Western Australia (WA) over 40 years ago, when a group of 37 lobster biologists from 6 countries met in Perth, Australia to discuss and compare their work on lobster ecology, physiology, and management protocols, and to find common themes amongst the different species that were commercially fished. Since its humble beginnings the ICWL has grown in popularity and prestige, and in recent years has attracted 150-200 participants from around 20 different countries.

Fremantle is a major port for the western rock lobster fleet just 20 km from Perth, the capital city of WA. The western rock lobster fishery is the largest single species wild-caught fishery in Australia with a value of over AUD\$450 million annually, and a long history of internationally recognised research, effective fisheries management and fishing innovation. In 2000, this fishery was the first in the world to receive the Marine Stewardship Council (MSC) certificate and currently holds its 5th consecutive MSC re-certification.

The theme of the 12th ICWL is 'ecosystem-based fisheries management (EBFM)'. EBFM is a holistic approach to fisheries management that recognises all the interactions within an ecosystem rather than considering a single species or issue in isolation. We consider this represents best practice for fisheries management and reflects that fisheries research and management focus is now broader than just sustainability. Therefore, in addition to presentations that focus on lobster (and crab) biology and stock assessment, we will also welcome presentations that examine other aspects of EBFM, such as ecosystem effects of fishing, economic assessments, social issues, governance, and compliance with management regulations.

This year we are also very excited to extend the scope of the conference to include submissions relating to other decapod species, specifically crabs, welcoming abstracts on all aspects of crab research, biology and management. Given the interest in lobster aquaculture worldwide, particularly the Asian region, we are also hoping to attract strong support for the planned aquaculture session. As always, an industry day is planned to be an important component of the program, and we are looking forward to welcoming commercial and recreational lobster industry participants.

WRL, FRDC and DPIRD are looking forward to hosting scientists, managers and industry participants in Western Australia in 2023. We welcome any ideas that you may have for the lobster and crab workshop such as particular sessions and special workshops that could be held as part of the 12th ICWL.

Co-chairs

Nick Caputi
(nick.caputi@dpird.wa.gov.au)

Nic Sofoulis
(sofs1@bigpond.com)



ACKNOWLEDGEMENT OF COUNTRY

The 12th ICWL Organising Committee acknowledges the Whadjuk people of the Noongar Nation as the Traditional Custodians of the Boodjar (Country) on which we work and live. We recognise their continuing connection to lands, waters, and communities, and pay our respect to them, their culture, and the Elders, past, present, and emerging.



DATES & VENUE

The Esplanade Hotel Fremantle by Rydges is a historical masterpiece located at the heart of Fremantle, a premier tourist destination.

The Esplanade Hotel pays tribute to the history of the building while incorporating references to Fremantle as a port city, creating an environment that is rich, warm and sophisticated for business and leisure travellers.

The venue is walking distance to quality restaurants and bars.



SUSTAINABILITY POLICY

The Conference Steering Committee and Arinex respect our relationship with the environment and we openly acknowledge the adverse effects events can have on this. Thus, sustainability is at the fore of every decision we make in order to minimise our environmental footprint.

We are committed to reducing our material waste through the events we manage, and are committed to using sustainable design and, where financially possible, carbon offsetting. We work with partners and suppliers who have strong sustainable policies and we encourage environmental discussions and awareness throughout our industry. We encourage you where possible to make environmentally friendly choices.

DATES

Conference Dates: 22- 27 October, 2023

Venue: The Esplanade Hotel Fremantle, WA

Enquiries: sponsorship@arinex.com.au

Website: icwl2023.com.au

SPONSORSHIP

Sponsorship Package

High Value Top Tier

Price A\$ excl GST

Platinum Partner	A\$20,000
Gold Partner	A\$10,000
Silver Partner	A\$7,000
Bronze Partner	A\$5,000

Individual Opportunities

Conference Dinner Partner	A\$20,000
Lanyard & Name Badge Partner	A\$10,000
Coffee Cart Partner	A\$10,000
Closing Reception Partner	A\$8,000
Conference App Partner	A\$8,000
Welcome Reception Partner	A\$6,000
Keynote Speaker Partner	A\$5,500
Industry Day Partner	A\$5,000
Poster Night Partner	A\$4,000
USB Partner	A\$3,000
Catering Partner	A\$2,500
Rehydration Partner	A\$2,000

Advertising Opportunities

Website Banner	A\$900
Promotional Email (EDM) Banner	A\$700
Session Room Screen Advertisement	A\$500
Conference App Push Notification	A\$350

SPONSORSHIP ENTITLEMENTS

Benefit	Platinum A\$20,000	Gold A\$10,000	Silver A\$7,000	Bronze A\$5,000
Delegate registrations Inclusive of all social functions	3	2	1	1
Exhibition registrations inclusive of welcome reception	2	-	-	-
Exhibition Space	Trestle Table in prime position	Trestle Table	Trestle Table	-
Participant List Receive contact details of all participants in accordance with privacy policy.	2 weeks prior to event	2 weeks prior	After Event	After Event
Branding Inclusions Website - 1 company logo on official site Company logo in Conference App Organisation profile in Conference App	✓ ✓ ✓	✓ ✓ ✓	✓ ✓ ✓	✓ ✓ ✓
Acknowledgement as a sponsor on the official signage situated onsite at Conference.	✓	✓	✓	✓
Pull Up Banner	✓	-	-	-
Verbal acknowledgement at opening and closing sessions	✓	✓	✓	✓
Conference App Push Notifications Company icon to be included in the Conference ✓ App which links to sponsors website/dedicated webpage	3	2	1	1
Use of Conference logo until end of October, 2023	✓	✓	✓	✓

HIGH VALUE TOP TIER

Platinum Partner
A\$20,000 (Excluding GST)

- Three (3) Conference delegate registrations inclusive of all social functions
- One (1) Complimentary Exhibition Trestle Table located in a prominent position
- Two (2) Exhibitor Registrations inclusive of Welcome Reception
- Delegate list supplied two weeks prior to the Conference (in accordance with privacy policy)
- Three (3) Push Notifications on the Conference App
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Promotional banner to be included at the bottom of the Conference App (sponsor to supply artwork)
Note: advertisement must be approved by the Conference Steering Committee
- Company icon to be included in the Conference App which links to sponsors website/dedicated webpage
- Verbal acknowledgement as the Platinum Sponsor during the opening and closing sessions
- The sponsor may provide a freestanding banner which will be positioned in the Registration Area for the duration of the Conference (maximum size 2m high x 1m wide)
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

HIGH VALUE

Gold Partner

A\$10,000 (Excluding GST)

- Two (2) Conference delegate registrations inclusive of all social functions
- One (1) Complimentary Exhibition Trestle Table
- Delegate list supplied two weeks prior to the conference (in accordance with privacy policy)
- Two (2) Push Notifications on the Conference App
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Verbal acknowledgement as a Gold Sponsor during the opening and closing sessions
- Recognition as a sponsor (with organisation logo) on the sponsor's page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

HIGH VALUE

Silver Partner

A\$7,000 (Excluding GST)

- One (1) Conference delegate registration inclusive of all social functions
- One (1) Complimentary Exhibition Trestle Table
- Delegate list supplied after the Conference (in accordance with privacy policy)
- One (1) Push Notification on the Conference App
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsor's page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

Bronze Partner

A\$5,000 (Excluding GST)

- One (1) Conference delegate registration inclusive of all social functions
- Delegate list supplied after the Conference (in accordance with privacy policy)
- One (1) Push Notification on the Conference App
- Recognition as a sponsor (with organisation logo) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official conference/congress website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Conference Dinner Partner A\$20,000 (Excluding GST)

- The sponsor may provide a freestanding banner which will be positioned at the entrance to the Conference Dinner venue (maximum size 2m high x 1m wide)
- Small table signs featuring the organisation name and logo displayed on the tables at the Conference Dinner (Conference Managers to supply)
- Opportunity for organisation representative to present a five (5) minute speech at the function (basic audio visual will be provided – additional audio visual is at the expense of the sponsor)
- Organisation logo will be printed on all dinner programs/menu and tickets
- Sponsor may provide the Conference Dinner guests with a branded gift (sponsor to supply gifts).
Note: Subject to the approval of the Conference Steering Committee.
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Six (6) tickets for the sponsor's nominated guests to attend the Conference Dinner
- Opportunity for sponsor to provide branded materials such as napkins for use by guests during the function. We welcome your ideas to provide additional theming for the function, subject to the approval of the Conference Steering Committee
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement board/signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Lanyard & Name Badge Partner
A\$10,000 (Excluding GST)

- One (1) Conference delegate registration inclusive of all social functions
- Logo to appear on all name badges and/or lanyard alongside the Conference logo
- Environmentally friendly lanyards and name badge papers to be sourced by the Conference Managers (final design to be approved by the Conference Steering Committee).
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsor's page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement board/signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Coffee Cart Partner
A\$10,000 (Excluding GST)

- One (1) Conference delegate registration inclusive of all social functions
- Opportunity to provide branded coffee cups and/or serviettes (Sponsor to supply materials)
- The Sponsor may provide two (2) 2m x 1m freestanding banners, positioned alongside the coffee cart
- Opportunity to provide promotional materials at the coffee cart (Sponsor to supply promotional materials)
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Acknowledgment as a sponsor on the official sponsor acknowledgement board/signage situated onsite at the Conference
- Recognition as a Sponsor (with organisation logo) on the Sponsor's page of the official Conference website, hyperlinked to the Sponsor's home page
- Use of the Conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Closing Reception Partner A\$8,000 (Excluding GST)

- The sponsor may provide a freestanding banner which will be positioned at the entrance to the Conference Closing venue (maximum size 2m high x 1m wide)
- Small table signs featuring the organisation name and logo displayed on the tables at the Conference Closing Reception (Conference Managers to supply)
- Sponsor may provide the Conference Closing guests with a branded gift (sponsor to supply gifts).
Note: Subject to the approval of the Conference Steering Committee
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Six (6) tickets for the sponsor's nominated guests to attend the Conference Closing Reception only
- Opportunity for sponsor to provide branded materials for use by guests during the function. We welcome your ideas to provide additional theming for the function, subject to the approval of the Conference Steering Committee
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Conference App Partner A\$8,000 (Excluding GST)

- Logo included with conference signage on the banner at the top of the Conference App
- One (1) push notification per day sent to delegates during the Conference on behalf of the Sponsor
- Logo to be featured on all Conference app promotional materials such as the instructional sheet and pre-event email with download information
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Company icon to be included in the Conference App which links to sponsors website/dedicated webpage
- Acknowledgement as a sponsor on the official sponsor acknowledgement board/signage situated onsite at the Conference
- Recognition as a Sponsor (with organisation logo) on the Sponsor's page of the official Conference website, hyperlinked to the Sponsor's home page
- Use of the Conference logo until the end of October 2023

Welcome Reception Partner A\$6,000 (Excluding GST)

- Four (4) complimentary passes for nominated guests to attend the Welcome Reception only
- Sponsor may provide a five (5) minute welcome address at the reception
- Verbal acknowledgement as the Welcome Reception Sponsor at commencement of the reception
- The Sponsor may provide one (1) 2m x 1m freestanding banner, positioned at the entrance to the Welcome Reception for the duration of the function
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsor's page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Keynote Speaker Partner A\$5,500 (Excluding GST)

- The sponsor may provide a freestanding banner which will be positioned in a prominent location during the sponsored session (maximum size 2m high x 1m wide)
- Your organisation logo will feature on screen in the session room prior to and at the conclusion of the sponsored session
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Verbal recognition by the Session Chair directly before and after the Speaker's session
- Two (2) passes for nominated guests to attend the sponsored session (these passes are for the sponsored session only, attendance to other sessions is not included)
- Corporate literature may be displayed in the sponsored session room (sponsor to supply)
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgment as a sponsor on official sponsor acknowledgment signage onsite at the Conference
- Use of the Conference logo until the end of October 2023

Industry Day Partner A\$5,000 (Excluding GST)

- One (1) Conference delegate registration inclusive of all social functions
- One (1) push notification through the Conference App sent to delegates on the Industry Day of the Conference on behalf of the Sponsor
- The sponsor may provide a freestanding banner which will be positioned at reception for the duration of the Industry Day (maximum size 2m high x 1m wide)
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgement as a sponsor on the official sponsor acknowledgement signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

INDIVIDUAL OPPORTUNITIES

Poster Night Partner A\$4,000 (Excluding GST)

- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- The sponsor may provide a freestanding banner which will be positioned at the entrance to the Poster Night venue (maximum size 2m high x 1m wide)
- Logo displayed on Poster Boards numbers
- Four (4) tickets for the partner's nominated guests to attend the Poster Night only
- Opportunity for sponsor to provide branded materials for guests during the function. We welcome your ideas to provide additional theming for the function, subject to the approval of the Conference Steering Committee
- Recognition as a sponsor (with organisation logo) on the sponsor's page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgment as a sponsor on the official sponsor acknowledgment signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

USB Partner A\$3,000 (Excluding GST)

All Conference abstracts will feature on USB's (if approval received from authors).

- Company logo to appear on all USB's provided to delegates (the Conference Steering Committee reserves the right to source and select the Conference USB's)
- Recognition as a sponsor (with organisation logo and profile) in the Conference App Acknowledgment
- as a sponsor on the official sponsor acknowledgment board/signage situated onsite at the Conference
- Recognition as a Sponsor (with organisation logo) on the Sponsor's page of the official Conference website, hyperlinked to the Sponsor's home page
- Use of the Conference logo until end of October 2023

INDIVIDUAL OPPORTUNITIES

Catering Partner

A\$2,500 (Excluding GST)

- Verbal recognition by the Session Chair prior to the refreshment break/s
- Corporate literature may be displayed at the sponsored catering break station (sponsor to supply)
- The sponsor may provide a freestanding banner which will be positioned in a prominent location in the break area (maximum size 2m high x 1m wide)
- Small table signs featuring the organisation name and logo displayed at the sponsored lunch stations (Conference Managers to supply)
- Two (2) passes for nominated guests to attend the catering lunch (these passes are for the sponsored lunch only, attendance to other sessions and catering breaks is not included)
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgment as a sponsor on the official sponsor acknowledgment board/signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

Rehydration Partner

A\$2,000 (Excluding GST)

- Sponsor has exclusive rights to provide branded, reusable water bottles
- Sponsor has exclusive right to place marketing collateral around water station
- Recognition as a sponsor (with organisation logo and profile) in the Conference App
- Recognition as a sponsor (with organisation logo) on the sponsors' page of the official Conference website, including a hyperlink to the organisation's home page
- Acknowledgment as a sponsor on the official sponsor acknowledgment board/signage situated onsite at the Conference
- Use of the Conference logo until the end of October 2023

ADVERTISING OPPORTUNITIES



Website banner
A\$900 Excluding GST



Promotional Email (EDM) Banner
A\$700 Excluding GST



Conference App Icon
A\$600 Excluding GST



Session Room Screen Advertisement
A\$500 Excluding GST



Conference App Push Notification
A\$350 each Excluding GST



Trestle Table
A\$1,500 each Excluding GST

Trestle table display space 2m wide x 2m deep, includes:

- One (1) trestle table
- Two (2) chairs
- One exhibitor pass
- A comprehensive exhibition manual
- 50-word profile per organisation in the Conference app
- Use of the Conference logo until the end of October 2023

Design Your Own Package

We understand the value of your sponsorship and are enthusiastic to discuss customised sponsorship opportunities with you to guarantee we meet your promotional goals while ensuring a successful conference. This can include direct financial support and/or in-kind contributions.

Contact: icwl2023@arinex.com.au for custom sponsorship packages.



Image example only - backing board not included.

SPONSORSHIP & EXHIBITION BOOKING CONFERENCE APPLICATION FORM

Sponsorship & Exhibitions Account Manager
International Conference & Workshop on
Lobsters and Crabs 2023

Arinex Pty Ltd
3/110 Mounts Bay Road
PERTH WA 6000, Australia
Tel: +61 8 9486 2000
Email: sponsorship@arinex.com.au
Web: www.icwl2023.com.au

A. SPONSORSHIP PACKAGE(S) REQUESTED

Organisation name (for marketing purposes): _____

Organisation name (for invoicing purposes): _____

Address: _____ City: _____

Postcode: _____ State: _____ Economy: _____

Main Sponsor / Exhibitor contact: Mr / Mrs / Ms / Other:

Name: _____

Position: _____

Tel: _____

Email: _____ Website: _____

B. SPONSORSHIP PACKAGE(S) REQUESTED

COST A\$ (Excl. GST)

1. _____

2. _____

AMOUNT PAYABLE A & B	A\$
50% deposit payable 30 days from date of invoice (Full Payment/Balance due: Friday 17 July 2023 (excl. GST)	A\$

CREDIT CARD AUTHORISATION

Required

To secure your booking please complete the credit card authorisation below. The below credit card will only be used to guarantee payment of past due invoices including cancellation fees. We will notify you by email prior to charging the card. However, Arinex is not obligated in any way to extend further terms. Credit/Debit card transaction fees will be charged to the sponsor/exhibition in addition to the above package charges.

Visa: 1.71%

Mastercard: 1.72%

AMEX: up to \$20,000 – 2.145% (for amounts above this please contact the Conference Managers)

Please note all transactions by credit card will appear on your statement as payment to:
'Conference by Arinex'

Please charge the 50% deposit amount to the following credit card

Credit Card Number	
Mastercard Visa AMEX	CCV
Expiry Date	
Name on Card	
Signature	Date

PAYMENT DETAILS (please tick)

- We wish to pay via EFT. Bank details will be provided with your tax invoice.
- We wish to pay via the above credit card
- We wish to pay with a different credit card. (Please note – a separate booking form will be provided for you to include your credit card information)

Please note that your booking will not be processed unless all of the preceding sections are completed. Please also complete Paragraph 17 under Sponsorship Booking Terms & Conditions and Paragraph 16 under Exhibition Booking Terms and Conditions as Conference Applicable.

Yes, I have read and agree to the booking terms and conditions on the following pages.

Authorised by:

Name	
Signature	Date

Please note that your booking will not be processed unless all sections above and on the following page are completed.

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The Esplanade Hotel Fremantle, WA



SPONSORSHIP BOOKING TERMS & CONDITIONS

1. Where appropriate, Goods & Services Tax (GST) is applicable to all goods and services offered by the Sponsorship & Exhibition Managers and all prices in this document are exclusive of the GST. GST is calculated at the date of publication of this document. The Sponsorship & Exhibition Managers reserve the right to vary the quoted prices in accordance with any movements in the legislated rate of the GST.
2. Sponsorship will be allocated only on receipt of a signed Booking Form and Booking Terms & Conditions. A letter of confirmation will be provided to confirm the booking, together with a tax invoice for the required 50% deposit. The deposit is payable 30 days from the date of the tax invoice. The balance is due and payable by 24 July 2023. Applications received after 24 July 2023 must include full payment. Payments for sponsorship of \$5,000 and under will be required to be paid by credit card and will be charged the full amount following booking.
3. All monies are payable in Australian dollars.
4. All monies due and payable must be received by the Sponsorship & Exhibition Managers prior to the Event. No organisation will be listed as a sponsor in any official Event material until a completed, signed Booking Form and full payment have been received by the Sponsorship & Exhibition Managers.
5. If any payment is not received by the Sponsorship and Exhibition Managers by the applicable due date then the provision of agreed entitlements for the sponsorship will immediately be withdrawn or suspended at the sole discretion of the Sponsorship & Exhibition Managers.
6. If full sponsorship payment is not received by 24 July 2023, you will receive an email notifying you that the authorised credit card supplied on the Booking Form will be charged for the remaining unpaid amount and the provisions of Clause 5 shall immediately be applied if payment is not effected.
7. CANCELLATION POLICY:
 - Postponement*
 - a) In the event of postponement by the Host Organisation, the Sponsorship & Exhibition Managers or the venue, all Sponsorship & Exhibition bookings will be carried over to the revised Event dates.
 - Cancellation by Organisers*
 - a) In the event of cancellation by the Host Organisation, Sponsorship & Exhibition Managers or the venue, all Sponsorship & Exhibition payments will be fully refunded subject to deduction of any credit card or bank fees that the Host or Sponsorship & Exhibition Managers may incur.
 - COVID-19 implications*
 - a) Should a Sponsor's attendance to the Event be impacted by any restrictions enforced by COVID-19 government regulations, the Organising Committee will discuss the available options on a case by case basis and come to a mutual agreement with the Sponsor.
 - Cancellation by Sponsor:*
 - a) In the event of cancellation by the Sponsor (other than as a consequence of any restrictions enforced by COVID-19 government regulations), the following cancellation fees will apply:
 - (i) More than 91 days prior to the Event 23 July 2023: 50% of the total payment due will be applicable
 - (ii) Between 90 and 61 days prior to the Event (24 July 2023 and 22 August 2023): 70% of the total payment due will be applicable
 - (iii) From 60 days prior to the Event (23 August 2023): 100% of the total payment due will be applicable

Should a cancellation be made prior to payment, the appropriate cancellation fee will be applicable, and the Sponsorship & Exhibition Managers will issue an invoice which will be due and payable within seven (7) days.

No sponsor shall assign, sublet or apportion the whole or any part of their sponsorship package except upon prior written consent of the Sponsorship & Exhibition Managers.

8. Sponsorship monies will facilitate towards the successful planning and promotion of the Event in addition to subsidising the cost of management, communication, invited speakers, program and publications. Sponsorship monies are not expended on any entertainment incurred which is incidental to the activities of the Event.
9. Sponsorship entitlements including organisation logo on the Event website and other marketing material will be delivered only after receipt of the required deposit or full payment.
10. Where sponsorship involves specified support of Event Speakers:
 - Nomination of speakers will be subject to written approval by the speaker and the Program Committee. Furthermore, at the sole discretion of the Program Committee, sponsored speakers may be asked to speak at additional keynote and/or concurrent sessions.
 - The speaker's contract will specify that speakers must present leading edge, non-commercial papers with no obvious product endorsement and specify that speakers must act ethically, not commenting on other speakers, their presentations or sponsors' products.
 - Following approval from the Program Committee, sponsors will be expected to negotiate directly with their nominated speaker and cover all costs relating to the speaker's attendance at the Event.
 - Sponsors may have the sponsored speaker present at breakfasts, optional workshops and/or commercial sessions within the Event but at no other public, external or by invitation appearances pre or post the Event for a period of 30 days.
 - After the sponsor has agreed with the speaker to commit to the program and associated costs have been negotiated, the Event Managers will then conduct the speaker liaison in relation to obtaining abstracts, papers, copyright waiver, speaker audio visual requirements and any other appropriate arrangements.
11. Sponsors whose agreed entitlements include the right to host an endorsed private function will do so at their own expense and at a time and date approved by the Sponsorship & Exhibition Managers and the Host.
12. Hosting of private functions in conjunction with the Event is limited to those sponsors who have obtained such a right within their sponsorship entitlements. The purpose of this condition is to avoid conflict between official Event functions and private functions.
13. The Delegate List may be used by the sponsor (if entitled to do so under their sponsorship entitlements) for the purpose of contacting Event delegates only. The list must not be used by the sponsor for any purpose related to future events and shall not be transferred in

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The Esplanade Hotel Fremantle, WA



- whole or in part to any third party. The Delegate List may be used for up to a twelve-month period from the start date of the Event. The inclusion of email addresses in the Delegate List is at the discretion of the Sponsorship & Exhibition Managers. The Delegate List will exclude those persons who have withheld consent for use of their information in accordance with Privacy Acts.
14. Sponsors (and their employees, contractors or other representatives) will exercise due care in and around the Event venue and in all matters related to sponsorship of the Event so that no harm is caused.
 15. As a sponsor, you agree that no promise, warranty or representation has been made to you by the Sponsorship & Exhibition Managers regarding any benefit expected or other expectation you may have regarding entry in this Agreement and that you alone bear full responsibility for the sponsorship package chosen by or allocated to you.
 16. The Sponsorship & Exhibition Managers will have no liability to sponsors of any kind if anything not of their doing occurs that a sponsor may consider causes loss or damage of any kind. In the event of cancellation or interruption of the Event, the Sponsorship & Exhibition Managers will have no liability to sponsors other than any refund to which they may be entitled in accordance with these Terms & Conditions or from the Event venue.
 17. Privacy Statement
[] YES, I consent to my details being shared with suppliers and contractors of the Event to assist with my participation; being included in participant lists and for the information distribution in respect of other relevant events organised by the Sponsorship & Exhibition Managers.
[] NO, I do not consent.
 18. The Sponsorship & Exhibition Managers are not responsible for any mandatory quarantine fees and travel and border responsibility rests with the sponsor organisation and their representatives.
 19. Force Majeure Event
 - (a) Subject to the following provisions of this clause, if a Party is or will be affected by Force Majeure:
 - (i) *such Party will immediately notify the other Party of the Force Majeure event and its anticipated impact on the performance of this Agreement.*
 - (ii) *such Party will not be liable for any delay or failure to perform its obligations pursuant to this Agreement caused by such Force Majeure.*
 - (iii) *if a delay or failure by such Party to perform its obligations is caused or anticipated due to a Force Majeure, the performance of such obligations will be suspended.*
 - (iv) *if a delay or failure by a Party to perform its obligations due to such Force Majeure exceeds thirty (30) days, the other Party may immediately terminate this Agreement by providing notice in writing to the other Party.*
 - (b) If the Event is delayed, postponed, altered, or cancelled by a Force Majeure:
 - (i) *neither Party will exercise a right or remedy under this clause unless and until the Parties have endeavoured to agree upon amendments to this Agreement for the delay, postponement, alteration or cancellation of the Event.*
 - (ii) *The Sponsorship & Exhibition Managers will not be obliged to refund to the sponsor any part of payments already made under the Agreement.*
 - (c) It is the intention of the Parties that this clause will supplant the common law doctrine of frustration and the operation of the *Frustrated Contracts Act 1978* (NSW) and equivalent legislation in other jurisdictions, to the extent applicable.
 20. Late bookings are possible, but choices may be limited. Sponsors contracted less than four (4) weeks prior to the Event start date will be charged a 15% surcharge.

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EXHIBITION BOOKING TERMS & CONDITIONS

1. Where appropriate, Goods & Services Tax (GST) is applicable to all goods and services offered by the Sponsorship & Exhibition Managers and all prices in this document are exclusive of the GST. GST is calculated at the date of publication of this document. The Sponsorship & Exhibition Managers reserve the right to vary the quoted prices in accordance with any movements in the legislated rate of the GST.
 2. Exhibition booths and trestle tables will be allocated only on receipt of the signed Booking Form and Booking Terms & Conditions. Preferred booth allocation is subject to availability and may be changed at the sole discretion of the Sponsorship & Exhibition Managers. A letter of confirmation will be provided to confirm the booking together with a tax invoice for the required 50% deposit. The deposit is payable 30 days from the date of the tax invoice. The balance is due and payable by 24 July 2023. Applications received after 24 July 2023, must include full payment. Payments for exhibition bookings of \$5,000 and under will be required to be paid by credit card and will be charged the full amount following booking.
 3. All monies are payable in Australian dollars.
 4. All monies due and payable must be received by the Sponsorship & Exhibition Managers prior to the Event. No exhibitor will be allowed to commence move-in operations or be listed as an exhibitor in the on-site publications until full payment and the signed Booking Form and Terms & Conditions have been received by the Sponsorship & Exhibition Managers.
 5. If exhibition payment is not received by 24 July 2023 exhibitors will receive an email notifying that the authorised credit card supplied on the Booking Form will be charged the remaining unpaid amount.
 6. Public and Product Liability insurance to a minimum of A\$20 million must be taken out by each exhibitor at their own expense. A copy of the organisation's public and product liability certificate must be submitted to the Sponsorship & Exhibition Managers at the time of submitting the Booking Form or by no later than 24 July 2023.
 7. CANCELLATION POLICY:
 - Postponement*
 - a) In the event of postponement by the Host Organisation, the Sponsorship & Exhibition Managers or the venue, all Sponsorship & Exhibition bookings will be carried over to the revised Event dates.
 - Cancellation by Organisers*
 - a) In the event of cancellation by the Host Organisation, the Sponsorship & Exhibition Managers or the venue, all Sponsorship & Exhibition payments will be fully refunded subject to any credit card or bank fees that the Sponsorship & Exhibition Managers may incur.
 - COVID-19 implications*
 - a) Should an Exhibitor's attendance to the Event be impacted by any restrictions enforced by COVID-19 government regulations, the Organising Committee will discuss the available options on a case by case basis and come to a mutual agreement with the Exhibitor.
 - Cancellation by Exhibitor:*
 - a) In the event of cancellation by the Exhibitor (other than as a consequence of any restrictions enforced by COVID-19 government regulations), the following cancellation fees will apply:
 - (i) More than 91 days prior to the Event (23 July 2023) 50% of the total payment due will be applicable
 - (ii) Between 90 and 61 days prior to the Event (24 July 2023 and 22 August 2023): 70% of the total payment due will be applicable
 - (iii) From 60 days prior to the Event (23 August 2023): 100% of the total payment due will be applicable
- Should a cancellation be made prior to payment, the appropriate cancellation fee will be applicable, and the Sponsorship & Exhibition Managers will issue an invoice which will be payable within seven (7) days. After space has been confirmed and accepted, a reduction in exhibition space is considered a cancellation and will be governed by this cancellation policy. All communications regarding cancellation must be made in writing. Reduction in space may result in relocation of the exhibit space at the sole discretion of the Sponsorship & Exhibition Managers. Any space not claimed and occupied before 0900 on 22 October 2023 may be reassigned without notice or refund.
8. The Sponsorship & Exhibition Managers reserve the right to rearrange the floor plan and / or relocate any exhibit at their sole discretion and without notice. The Sponsorship & Exhibition Managers will not discount or refund for any facilities not used or required.
 9. If the exhibitor intends to install a custom-built stand, the Sponsorship & Exhibition Managers must be advised, and such advice must include full details and stand dimensions. This information must be received no later than 22 September 2023. All display construction requires the approval of the Sponsorship & Exhibition Managers and venue management. A pro rata fee will apply if any construction occupies space outside the specified space as indicated on the floor plan.
 10. In the use of the exhibition space/booth/display table allocated to each exhibitor, and at all times in and around the Event premises, exhibitors must: (a) exercise due care for the persons, property and premises of others and will be solely liable for any harm to any person, or loss of or damage to property or premises the sponsor or its personnel cause by any act or omission, whether or not found negligent; (b) not engage in any allegedly unlawful conduct; and (c) not use or display any material that is alleged to infringe the intellectual property (including any moral rights) of any other person. The Sponsorship & Exhibition Managers reserve the right to terminate use of the exhibition booth and trestle tables, without liability to exhibitors, and exhibitors will be liable for any loss or damage suffered by the Sponsorship & Exhibition Managers, if any of these things occur or are threatened by an exhibitor or exhibitor's representatives.

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11. No exhibitor shall assign, sublet or apportion the whole or any part of their booked space except upon prior written consent of the Sponsorship & Exhibition Managers.
12. The Delegate List may be used by the exhibitor (if entitled to do so under their exhibition entitlements) for the purpose of contacting Event delegates only. The list must not be used by the exhibitor for any purpose related to future events and shall not be transferred in whole or in part to any third party. The Delegate List may be used for up to a twelve-month period from the start date of the Event. The inclusion of email addresses in the Delegate List is at the discretion of the Sponsorship & Exhibition Managers. The Delegate List will exclude those persons who have withheld consent for use of their information in accordance with Privacy Acts.
13. Exhibitors and their personnel, or other representatives will exercise due care in and around the Event venue and in all matters related to participation in the Event so that no harm is caused.
14. As an exhibitor you agree that no promise, warranty or representation has been made to you by the Sponsorship & Exhibition Managers regarding any benefit expected or other expectation regarding entry into this Agreement and that as an exhibitor, you alone bear full responsibility for the exhibition package chosen by or allocated to you.
15. The Sponsorship & Exhibition Managers will have no liability to an exhibitor of any kind if anything not of their doing occurs that an exhibitor may consider causes loss or damage of any kind. In the event of cancellation or interruption of the Event, the Sponsorship & Exhibition Managers will have no liability to an exhibitor other than any refund to which they may be entitled in accordance with this Agreement or from the Event venue.
16. Privacy Statement
 - YES, I consent to my details being shared with suppliers and contractors of the Event to assist with my participation; being included in participant lists and for the information distribution in respect of other relevant events organised by the Sponsorship & Exhibition Managers.
 - NO, I do not consent.
17. The Sponsorship & Exhibition Managers are not responsible for any mandatory quarantine fees and travel and border responsibility rests with the exhibiting organisation.
18. Force Majeure Event
 - (d) Subject to the following provisions of this clause, if a Party is or will be affected by Force Majeure:
 - (iii) *such Party will immediately notify the other Party of the Force Majeure event and its anticipated impact on the performance of this Agreement.*
 - (iv) *such Party will not be liable for any delay or failure to perform its obligations pursuant to this Agreement caused by such Force Majeure.*
 - (v) *if a delay or failure by such Party to perform its obligations is caused or anticipated due to a Force Majeure, the performance of such obligations will be suspended.*
 - (vi) *if a delay or failure by a Party to perform its obligations due to such Force Majeure exceeds thirty (30) days, the other Party may immediately terminate this Agreement by providing notice in writing to the other Party.*
 - (e) If the Event is delayed, postponed, altered, or cancelled by a Force Majeure:
 - (vii) *neither Party will exercise a right or remedy under this clause unless and until the Parties have endeavoured to agree upon amendments to this Agreement for the delay, postponement, alteration or cancellation of the Event.*
 - (viii) *Arinex will not be obliged to refund to the exhibitor any part of payments already made under the Agreement.*
 - (f) It is the intention of the Parties that this clause will supplant the common law doctrine of frustration and the operation of the *Frustrated Contracts Act 1978* (NSW) and equivalent legislation in other jurisdictions, to the extent applicable.
19. Late bookings are possible, but choices may be limited. Exhibition space contracted less than four (4) weeks prior to the Event start date will be charged a 15% surcharge.